

Anderson Auto Group Employee Purchase Plan

New Ford Vehicles	Employee D-Plan Price* (On Eligible Vehicles)	Family Member D-Plan Price* (On Eligible Vehicles)
New Vehicles (Other)	Factory Employee Price (If none, than invoice price)	Factory Employee Price (If none, than \$300 over invoice)
Used Vehicles	0-30 days in stock \$1000 over cost on price sheet	0-30 days in stock *See GM for price
	31-60 days in stock \$500 over cost on price sheet	0-60 days in stock \$1000 over cost on price sheet
	61+ days in stock cost on price sheet	61+ days in stock \$500 over cost on price sheet
Financing	All F&I products sold at dealer cost	All F&I products sold at \$300 over dealer cost
Parts **	10% over cost Parts MUST be used on personal vehicle	15% over cost Parts MUST be used on personal vehicle
Service **	\$50 per labor hour	\$5 off normal labor rate (door rate as posted)
Body Shop **	\$5 off normal labor rate (door rate as posted)	\$2 off normal labor rate (door rate as posted)

* D-Plan pricing eligibility in effect according to Blue Oval Certification guidelines as issued by Ford Motor Company.

** Employee pricing for Parts, Service, and Body Shop products and services do not apply to vehicles involved in an accident covered (and paid for) by insurance.

Purchase privileges are extended to those individuals (and their immediate family members) employed in good standing. Used vehicle purchase provisions allow for a maximum of two vehicle purchases per year per employee or immediate family member. Immediate family member include spouses, parents, children, and sisters or brothers. Any employee caught buying a car and turning around immediately and selling it for a profit will be terminated instantly.